



**M E R P A K**  
**ENVELOPES (PTY) LTD**

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To Whom It May Concern

June 6, 2012

**Forward ERP**

Merpak Envelopes is a leading envelope manufacturing and printing company with the usual challenges presented by a high speed, complex and multi-faceted production environment.

In 2005, we made a decision to upgrade our ERP environment and chose Forward supported by Meritec. Forward seemed best of breed to manage the total enterprise from raw material ordering, receipting, inventory management and shop floor data collection all the way through the value chain to cash collection and debtor management.

We have found the functionality and quality of the system to be excellent when compared to our previous software. Whilst we continue to develop our own abilities within the system the Forward platform has offered us an infrastructure or backbone to our business that has enabled us to change information into knowledge in order to make better, faster and more appropriate business decisions.

The implementation of Forward from our previous system was seamless and was, incredibly, achieved over a weekend. Forward is stable and requires very little on-going support. That said, our contact with Meritec is professional, completely competent and cost effective should any support be required.

When, from time to time, we have asked for customisations in order to match specific reporting or internal process requirements, the Meritec team has, without fail, been able to guide us through the process to achieve the outcomes without compromising the integrity of the rest of the system. Changes and upgrades are cost effective, seamless and quick.

We would not hesitate to recommend Forward and Meritec. The Meritec team is professional, personal and the quality of their work is outstanding.

Should you require any further information please do not hesitate to contact the writer or our CFO, Mike Ackhurst. We will be pleased to confirm our thoughts to you in person.

Deon Joubert  
Chief Executive Officer

Michael Ackhurst  
Chief Financial Officer

Reg. No. 2008/012224/07

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