



PBD

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TESTIMONIAL - FORWARD ERP

PBD Boeredienste (Pty) Ltd decided some 5 years ago to migrate to the Forward ERP system. At the outset there was large scale skepticism as to whether Forward **could** or **would** in fact deliver on the agreed project deliverables.

Having myself previously been involved in a few blue chip companies migration to world renowned large scale ERP systems and the ensuing inability of these implementations to achieve the agreed objectives of final implementation....I must admitI too was a doubting Thomas.

However the Forward team started off at this early juncture with a relationship which would prove to be most rewarding. Not only did the team meet all the implementation dates ...they also delivered on the customisations requested at the outset....normally in my experience these customisations are "**parked**" until the off the shelf system has "**stabilised**", hereafter proprietary customisations are addressed.

The migration went off with very few hitches, all of which were corrected/ modified immediately in situ....what a breath of fresh wind.....no expensive consultants being called in to write a program modification whom in the past invariably would disappear for days.... if not weeks. The Forward system was... to use the IT industry jargon "**stable**" within days of going live.

The cost of this ERP was the other astounding fact....in my opinion the Cost/Value ratio opposite other systems considered was the initial biggest selling point. PBD would have spent copious amounts of money with other offerings to achieve the same end result.

In summation let me say from an initial divisional roll out of Forward ...PBD have now rolled out throughout the company....and this was a company were users believed solely in legacy systems and relied on spread sheeting to account for the operations.

Some five years on... spread sheeting is now used for the purpose it was designed for and Forward integrated accounting allows everyone inside the organization to at any one time be on "**the same page**"

What a pleasure !!!

Wayne Degnan - PBD Boeredienste (Pty) Ltd

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